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Lender Forbearance

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Abstract

We use a threshold-based design to study ex post discretion in lenders' contractual enforcement of covenant violations. At preset thresholds, lenders enforce contractual breaches only infrequently, but this enforcement is associated with material consequences (e.g., fees and renegotiations). Enforcement varies significantly over time and peaks when credit conditions are tightest, indicating that enforcement is procyclical. Costly coordination reduces enforcement: Syndicates with ex ante restrictive voting requirements enforce at lower rates. Consistent with theories of lender competition and implicit contracting, enforcement rates are lower for borrowers with access to alternative sources of financing and well-reputed lead arrangers.

I. Introduction

Restrictive financial covenants are an important feature of private loan contracts (Bradley and Roberts (2015)). These covenants are written on a multitude of financial ratios and amounts and they include preset thresholds that, if breached, provide lenders with the right to accelerate the loan (Aghion and Bolton (1992), Roberts and Sufi (2009b)). This state-contingent transfer of control rights, known as a covenant violation, is typically resolved when borrowers in breach of the contract

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either agree to pay a waiver fee, agree to increase the spread on the balance of the loan maturity, or renegotiate the loan altogether (Freudenberg, Imbierowicz, Saunders, and Steffen (2017)). The overall cost of a covenant violation for a firm includes not only the direct waiver fees and spread increases, but also any fallout with respect to equityholders' views on resultant changes in corporate policies (Chava and Roberts (2008), Nini, Smith, and Sufi (2009), (2012), Roberts and Sufi (2009a), and Falato and Liang (2016)).[1] Corporate managers themselves acknowledge the cost of covenant violations and they report making significant efforts to avoid breaching covenant thresholds (Graham, Harvey, and Rajgopal (2005)).

In this paper, we introduce and investigate a novel feature of loan contracting: the fact that lenders use ex post discretion in their enforcement of restrictive financial covenants. Although contractual breaches provide lenders the right to accelerate the loan and extract material benefits from borrowers, we find that lenders only infrequently enforce contractual breaches.[2] This laxity suggests that lenders forbear from enforcement on borrowers who are in contractual breach and raises questions about why lenders do not act in all cases. We provide several novel findings regarding the determinants of lender enforcement behavior around contractual thresholds as well as the costs of this behavior from the perspective of lenders.

Estimating contractual enforcement presents several empirical challenges. Contractual breaches are typically unobservable to the econometrician, and even in settings in which contractual enforcement is observable, selection on counterparty quality is a concern. We solve these problems by exploiting restrictive financial covenants in loan contracts as a setting in which breaches are observable to the econometrician and contractual thresholds vary with counterparty quality. This allows us to account for counterparty quality when estimating enforcement rates. We observe ex ante covenant thresholds (i.e., the minimum or maximum value an underlying financial ratio or amount can take without breaching the contract) and the underlying financial ratios or amounts at all future dates. Therefore, we can calculate the distance to covenant thresholds through the duration of each contract. This allows us to implement a threshold-based empirical design for a panel of loan packages that estimates differences in enforcement propensities for borrowers whose financial ratios or amounts fall just above or just below their preset thresholds. Our most restrictive specification holds fixed both time-varying borrower quality at the industry level as well as time-invariant characteristics of the borrower-lender pair, including those that lead them to endogenously match. Our preferred specification suggests that lenders enforce covenant breaches 11% of the time.

[1] Ex post estimates of the cost of covenant violations range from 2.5% to 3.5% of firm value (Beneish and Press (1993)), and ex ante estimates that account for anticipation, renegotiation, and selection on leverage are even larger (Denis and Wang (2014), Roberts (2015), Glover (2016), and Ertan and Karolyi (2017)).

[2] This result is consistent with practitioners' long-held perspective on covenant breach enforcement as documented in Zinbarg (1975): "My own institution's experience may serve as an illustration. … In no more than about five per cent of these cases will we refuse the request or even require any quid pro quo. . ." (p. 35).

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We recognize that our baseline estimates are susceptible to measurement error because covenant slack, following the loan initiation in particular, is measured with noise due to renegotiations, non-GAAP (generally accepted accounting principles) definitions, and dynamic covenant thresholds. Because of these issues, our focus in this paper is primarily on the existence, determinants, and costs of forbearance, rather than its exact magnitude. Nonetheless, we conduct several additional tests to investigate potential biases due to measurement error. These tests demonstrate that our primary findings are unlikely to be explained by measurement error. For example, our results hold in subsamples of loans that include only covenant types that are not modified, those that do not have dynamic thresholds, or those that are not renegotiated before maturity. To validate our measure of enforcement, we collect data on 2 salient enforcement outcomes: the payment of waiver or amendment fees and renegotiation.[3] These fees are similar in magnitude to the other important fees documented in Berg, Saunders, and Steffen (2016). In univariate tests, we find that the likelihoods of these 2 enforcement outcomes are 2 and 4.6 times higher, respectively, when a borrower has a contemporaneous violation. We confirm that this univariate relationship holds in a multivariate setting and around covenant thresholds. These findings suggest that the choice to forbear is associated with real costs for lenders in the form of foregone fees and renegotiations.

We complement our discontinuity evidence with an investigation of the dynamics of lender forbearance. Consistent with Freudenberg et al. (2017), we find that contracting dynamics over the course of a loan have a significant influence on enforcement rates. Lenders are more likely to enforce when borrowers simultaneously breach multiple covenants and lenders' enforcement behavior toward a given borrower tends to be consistent over time. Lenders are more likely to enforce a covenant if they recently enforced another breach, but they are less likely to enforce a covenant if they recently exhibited forbearance toward that borrower.

Using this threshold-based design, we find that enforcement rates vary significantly over time. Within the time frame of our sample, average enforcement rates range from 5% to 18% and these rates peak when credit conditions are tightest, suggesting that enforcement exacerbates credit cycles. This contrasts with the low rate of enforcement overall, which would otherwise suggest that long-term loans mitigate the rollover risk typically associated with short-term debt. Moreover, we find that lenders are less likely to enforce contractual breaches for loans that have initially strict covenant packages. This is also consistent with explicit ex ante contracting and implicit ex post contractual enforcement being behavioral complements. It further suggests that empirical measures of ex ante contract strictness should be adjusted for the likelihood of ex post forbearance (Murfin (2012), Demerjian and Owens (2016)).

We also find that cross-lender coordination costs reduce enforcement. We construct several proxies for coordination costs, including syndication status and, conditional on syndication, the size and concentration of the syndicate, the lead

[3]We measure renegotiations using the refinancing indicator in Dealscan and by identifying subsequent loans that have similar terms and are of the same type issued by the same borrower-lead arranger pair before the maturity. Following Roberts and Sufi (2009a), we collect data on fees paid by borrowers for covenant violation waivers and term amendments from 8-K filings.

arranger's retained share, and the number of participating institutional investors. Our preferred measure of coordination costs is the minimum number of lenders required to pass an enforcement action, calculated using the distribution of loan shares across syndicate participants and using the predetermined contractual voting rules, typically following majority or supermajority conventions. Syndicates with more restrictive voting requirements are 4 percentage points less likely to enforce a breach.

Additionally, we investigate cross-sectional determinants of forbearance on both the borrower and lender sides. Lenders are less likely to enforce the contractual breaches of borrowers who have easy access to alternative sources of funds, suggesting that bargaining power determines equilibrium enforcement. However, lenders are more likely to enforce contracts with relationship borrowers, consistent with the literature on holdup. Lead arrangers with high reputation, as measured by their league table ranking, are less likely to enforce breaches, consistent with low reputation lenders lacking ex ante commitment to avoid opportunistic enforcement. These results further suggest that optimal enforcement depends on endogenous matching in the loan market.

Our work contributes to the bank lending literature on lender control and monitoring as well as to the applied microeconomics literature on bilateral contracting with imperfect information and the potential for renegotiation. The lender control literature has documented several consequences of covenant violations for borrowers, including investment (Chava and Roberts (2008)), debt issuance (Roberts and Sufi (2009a)), executive compensation and corporate governance (Nini et al. (2012)), and employment (Falato and Liang (2016)). To this literature, we contribute evidence of when and how, from a contracting perspective, the economic consequences of covenant breaches for borrowers arise in equilibrium.

The 2 closest papers to ours are Bird, Ertan, Karolyi, and Ruchti (2021) and Chodorow-Reich and Falato (2018), both of which study bank-level variation in covenant enforcement. Whereas Bird et al. focus exclusively on lender opportunism stemming from pressure to meet short-term performance benchmarks, Chodorow-Reich and Falato study enforcement as a function of bank solvency only during the financial crisis. Both studies complement ours in that they provide additional evidence that bank-level incentives affect enforcement decisions in specific states of the world.

Our findings that lenders tend to forbear from enforcement have significant implications for our understanding of lender behavior, and they suggest the need to reinterpret previously documented effects. In particular, because prior studies do not explicitly model the transition from a covenant breach to an enforcement action, they either mix the effects of enforced and unenforced covenant breaches or conflate the effects of enforcement selection with potential endogenous responses to forbearance. Because our enforcement rate estimates are significantly less than 100%, they suggest that prior studies focusing on the effects of breaches may understate the effects of enforcement but overstate the frequency of enforcement since they attribute the effects of a few instances of material enforcement to many breaches. However, because borrowers may risk-shift or take preventive actions in response to lender forbearance, we cannot sign the estimation bias implications of our estimates for prior work that studies the effects of material covenant violations.

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Overall, the prevalence of lender forbearance suggests that future research should consider the enforcement decision.

To the growing literature on bank monitoring, we provide novel evidence of ex post discretion in contractual enforcement as well as a series of cross-sectional findings that show how enforcement heterogeneity is determined by syndicate structure and voting rules, lender reputation, and borrower access to alternative funding sources. Our direct evidence of lender enforcement complements recent evidence on the frequency with which lenders acquire information using borrower data requests (Gustafson, Ivanov, and Meisenzahl (2020)) or process information using updates to internal ratings (Plosser and Santos (2016)). Banks acquire and process new borrower information and we show that they use this information to select which contractual breaches to which to respond. Together, our work complements the extant literature that studies bank monitoring using ex ante characteristics of loan syndicates and covenant packages (Lee and Mullineaux (2004), Sufi (2007), (2009), Wang and Xia (2014), and Becker and Ivashina (2016)).

II. Data and Measurement

The data for our investigation come from 2 main sources: quarterly firm financials from S&P's Compustat and loan-level information from Thomson Reuters' DealScan. To link these data sources, we use Michael Roberts' link table to match DealScan borrowers to Compustat and we use Aytekin Ertan's link table to match DealScan lead lenders to Compustat. Finally, we obtain data on material covenant violations from the websites of Amir Sufi and Michael Roberts, and we complement these with data on amendment and waiver fees that we collect from 8-K filings. Our main estimation sample covers the period from 1996 to 2008, since data on material covenant violations are available only for this period and exclude borrowers from the financial and utilities sectors.[4] After the linking procedure, we obtain a sample of 5,171 distinct loan packages that cover 2,762 borrowers and 410 lenders. These loans comprise, on average, one-third of the dollar value of the syndicated loan portfolios for banks in our sample.

Our main sample is constructed at the loan package-quarter level in order to follow loans over time. We use package-level rather than tranche-level or borrower-level observations because covenants are defined at the package level and because a single borrower may have more than 1 loan outstanding across multiple lenders in a given period. We use the stated start and end dates to convert packages into package-quarters.[5] We then match each loan package to Compustat and obtain the borrower financial statement information necessary to calculate covenant slack for each quarter. Variables are defined in Appendix A. Table 1 reports summary statistics for lenders, borrower, and loans.

We calculate the slack for firm i's jth covenant in quarter t as

[4]These sectors have 2-digit SIC codes between 60 and 69 and between 44 and 50, respectively.

[5]We define package maturity as the stated maturity date of the largest tranche.

TABLE 1
Summary Statistics

Table 1 presents summary statistics for the regression variables of interest. Variable definitions are given in Appendix A.

	Mean	Std. Dev.	P25	Median	P75
VIOLATION	6.39%	–	–	–	–
NEGATIVE_SLACK	31.11%	–	–	–	–
FEE	0.69%	–	–	–	–
AMENDMENT	7.81%	–	–	–	–
SLACK	1.28	12.36	−0.41	0.40	1.64
STRICTNESS	85.37%	12.22%	81.20%	89.20%	93.96%
SPREAD (bp)	168	113	75	150	250
AMOUNT ($mm)	465	944	71.4	200	500
MATURITY (mos.)	51.53	18.41	36	57	60
SECURED	59.46%	–	–	–	–
CREDIT_TIGHTENING	10.97	25.07	−7	5.4	25
RECESSION	31.15%	–	–	–	–
PORTFOLIO_NEGATIVE_SLACK (%)	30.77%	22.61%	16.67%	27.31%	39.29%
INDUSTRY_NEGATIVE_SLACK (%)	32.73%	13.51%	23.33%	32.47%	41.06%
TOP_10	36.40%	–	–	–	–
LEAGUE_RANK	41	45	6	21	65
SYNDICATION	54.12%	–	–	–	–
NUM_LENDERS	6.24	6.39	2	4	8
LENDER_HHI	0.27	0.34	0.05	0.10	0.34
RETAINED_SHARE	26.45%	18.56%	12%	20%	36.67%
NUM_INSTITUTIONS	0.03	0.28	0	0	0
LENDERS_TO_PASS	4.83	3.28	2	4	7
RELATIONSHIP	92.96%	–	–	–	–
MULTIPLE_LEADS	56.70%	–	–	–	–
BOND_ACCESS	57.28%	–	–	–	–
WHITED_WU	−0.31	0.09	−0.38	−0.31	−0.25
SIZE ($mm)	2,889	9,564	134	595	2,092

$$\text{SLACK_MIN}_{ijt} = \frac{u_{ijt} - \underline{u}_{ijt}}{\sigma_{ijt}} \tag{1}$$

for minimum covenants, such as a minimum interest coverage ratio, or

$$\text{SLACK_MAX}_{ijt} = \frac{\bar{u}_{ijt} - u_{ijt}}{\sigma_{ijt}} \tag{2}$$

in the case of maximum covenants, such as a maximum debt-to-EBITDA ratio. In each of these equations, the variable u denotes the underlying financial ratio or amount, while $\underline{u}$ ($\bar{u}$) is the relevant threshold in the case of a minimum (maximum) covenant, and σ is the volatility of the underlying u, measured over the previous 8 quarters for that firm.[6] We code firm-quarter SLACK as the minimum across the standardized values for each covenant for that package-quarter. The indicator variable NEGATIVE_SLACK is equal to 1 in firm-quarters in which SLACK_MIN or SLACK_MAX is less than 0. The indicator variable VIOLATION is equal to 1 for package-quarters that include a material covenant violation, as identified in the data from Roberts and Sufi (2009a) and Nini et al. (2012). Note that borrowers are required to disclose material covenant violations as part of Securities Exchange Commission (SEC) rules. Specifically, the rules for "General Notes to Financial

[6]Specific covenant threshold calculations are in Appendix B and are similar to those in Demerjian and Owens (2016).

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Statements" (17 CFR 210.4-08) require borrowers to disclose not only breaches of covenant thresholds that exist at the time the filing is made (e.g., in an 8-K, 10-K, or 10-Q), but also breaches that have been cured at the time of filing, such as through a waiver or an amendment, if these are associated with material consequences such as fees or changes in loan terms. In Appendix C, we present 2 sets of examples of borrower disclosures surrounding covenant breaches and violations.

III. Contractual Enforcement Around Covenant Thresholds

The lead arranger of a syndicated loan is the primary point of contact for the borrower. As a result, the lead arranger is known as the delegated monitor, which is responsible for engaging with the borrower regularly for its own benefit and that of its syndicate participants. These engagements are generally known as monitoring, and they typically include coordinating payments and ensuring compliance with contractual terms. Assessing the borrower's conformity to restrictive financial covenants is among the most frequent of these engagements (Gustafson et al. (2020)).

In their role as delegated monitor, lead arrangers have 2 avenues for influencing the resolution of contractual breaches. First, the lead arranger has discretion over whether to notify syndicate participants about breaches discovered while monitoring the borrower. This could take the form of actively waiving breaches that all parties observe, passively failing to detect a breach, or passively failing to report a detected breach to participants. Second, conditional on the lead arranger reporting the contractual breach to the lending syndicate, the syndicate must vote on whether to accelerate the loan, which could require refinancing, renegotiation, or payment default but is typically resolved with a waiver (Gopalakrishnan and Parkash (1995), Dichev and Skinner (2002)). Lead arrangers can exercise voting power in accordance with their retained share and the voting rule adopted by the lending syndicate. Thus, in resolving contractual breaches, lead arrangers have discretion over the intensity of their detection technology and, conditional on detection, the punishment for the breach (Lee and Mullineaux (2004)).[7]

A. Main Results

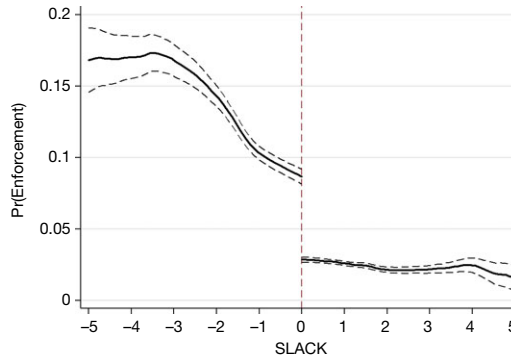
We begin our analysis with 2 motivating observations that demonstrate that lenders use ex post discretion in contractual enforcement. First, Figure 1 shows nonparametric evidence that lenders increase contractual enforcement to about 10% at borrowers' preset covenant thresholds. Statistically, this evidence suggests that optimal enforcement is not trivially 0 or 1, and this implies that lenders use discretion in enforcement. This is consistent with the anecdotal notion that some contractual breaches are important and others are not, the latter commonly known as "foot-faults." Second, Figure 1 also shows nonparametric evidence that lenders are more likely to enforce the most severe breaches. This suggests that lenders use ex post discretion to enforce contracts in the most severe cases first, which could be

[7]For covenant waivers, simple majority or supermajority voting rules apply. As lead arrangers typically retain between one-quarter and one-half of the loan amount, they have a proportionally large voting stake in technical default proceedings.

FIGURE 1

Lender Forbearance Around Covenant Thresholds

Figure 1 presents estimates of the discontinuity in contract enforcement at the covenant threshold. Negative values of covenant slack correspond to a covenant breach. The local polynomial control functions (black solid lines) are estimated using an Epanechnikov kernel. The dashed gray lines correspond to 95% confidence intervals.



due to noisy detection technologies, the costs of renegotiation or resolution, or enforcement selection based on borrower quality.

This motivating evidence suggests that lenders use ex post discretion in contractual enforcement. However, some unobservable characteristics of lenders or borrowers might explain these observations. For a more formal treatment of such issues, we turn to a threshold-based design that incorporates increasingly restrictive fixed effects to isolate alternative sources of identifying variation (Jiang (2015)). Our baseline regression model is

$$\text{(3)} \quad \text{VIOLATION}_{it} = a + b_1 \text{NEGATIVE_SLACK}_{it} + f(\text{SLACK}_{it}) + e_{ijt},$$

in which VIOLATION_{it} is an indicator that equals 1 if borrower i discloses a material covenant violation in quarter t, and 0 otherwise; NEGATIVE_SLACK is an indicator that equals 1 if the borrower is in breach of at least 1 covenant, and 0 otherwise; and $f()$ is a polynomial control function of SLACK, the standardized distance to covenant thresholds, which is allowed to differ for positive and negative values of SLACK. We present estimates of this model in Table 2.

Our preferred specifications in Table 2 use global polynomial control functions. From column to column, the estimates in Table 2 correspond to an increasingly restrictive set of fixed effects, which isolate and eliminate various confounding explanations for the baseline result. In column 1, we present baseline estimates that include no fixed effects.[8] This shows that lenders enforce contractual breaches at a rate of 10.7% in the neighborhood of preset covenant thresholds. This effect is statistically different from 0. Perhaps more interestingly, it is also statistically smaller than 1, consistent with lax enforcement.

Columns 2–4 include industry and year-quarter fixed effects, industry by year-quarter pair fixed effects, and industry by year-quarter pair and lender fixed effects,

[8]We cluster standard errors at the borrower level, but the results are generally robust to clustering at other levels, including 2-way clustering by lead bank and borrower.

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TABLE 2

Lender Forbearance

Table 2 presents borrower-(loan)package-quarter level fixed effects regression estimates of VIOLATION, an indicator that equals 1 if the borrower discloses a material covenant violation in an SEC filing, and 0 otherwise, on NEGATIVE_SLACK, an indicator that equals 1 if the borrower is in breach of at least 1 covenant threshold, and 0 otherwise, and control variables. Heteroskedasticity-robust standard errors are clustered by borrower and presented in parentheses. *** denotes significance at the 1% level.

Dependent Variable: VIOLATION

	1	2	3	4	5	6
NEGATIVE_SLACK	10.654***	10.030***	9.894***	9.091***	5.754***	5.869***
	(0.701)	(0.645)	(0.622)	(0.580)	(0.546)	(0.580)
Slack control:						
Polynomial order	Linear	Linear	Linear	Linear	Linear	Linear
Bandwidth	Global	Global	Global	Global	Global	Global
Fixed effects:						
Industry	No	Yes	Yes	Yes	Yes	Yes
Year-quarter	No	Yes	Yes	Yes	Yes	Yes
Industry × year-quarter	No	No	Yes	Yes	Yes	Yes
Lender	No	No	No	Yes	Yes	Yes
Borrower	No	No	No	No	Yes	Yes
Lender × borrower	No	No	No	No	No	Yes
R^2	0.0474	0.0705	0.1222	0.1575	0.3184	0.3270
No. of obs.	99,636	99,636	99,573	99,570	99,544	99,516

respectively. All these columns present estimates in the 9%–10% range. These findings suggest that unobservable trends in industry performance or loan contracting do not explain variation in contractual enforcement. The estimates in column 4, which incrementally incorporate lender fixed effects, show that accounting for fixed differences across lenders does not affect our estimates.

Column 5 incrementally incorporates borrower fixed effects to estimate lender enforcement behavior using variation in VIOLATION and SLACK for the same borrower over time, and column 6 adds lender-borrower pair fixed effects to control for any characteristics that lead lenders and borrowers to initially match in the loan market. Estimates in columns 5 and 6 are quantitatively similar to each other, but they are economically smaller than those in the first 4 columns, indicating that fixed borrower characteristics explain some of the variation in enforcement. This might arise if lenders forbear enforcement for a subset of borrowers that are frequently in breach of contract. The estimates in columns 5 and 6 are both approximately 6% and statistically different from both 0 and 1.

B. Specification Robustness

We complement the discontinuity estimates from Table 2 with a battery of robustness tests to illustrate that our findings are not sensitive to functional form choices or bandwidth restrictions (Van der Klaauw (2008), Lee and Lemieux (2010)). In columns 1 and 2 of Table 3, we vary the order of the polynomials in $f()$. In column 1, we estimate a 10.5% enforcement rate with no polynomial controls for SLACK, while in column 2, we estimate a 9.1% enforcement rate with quadratic forms. In columns 3 and 4, we restrict the bandwidth to within 2 and 5 standardized units of SLACK and we estimate enforcement rates of 7.1% and 8.5%, respectively. Columns 5 and 6 add linear polynomial control functions to the specifications in columns 3 and 4 with bandwidth restrictions, and these estimate

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TABLE 3

Lender Forbearance: Specification Robustness

Table 3 presents borrower-(loan)package-quarter level fixed effects regression estimates of VIOLATION, an indicator that equals 1 if the borrower discloses a material covenant violation in an SEC filing, and 0 otherwise, on NEGATIVE_SLACK, an indicator that equals 1 if the borrower is in breach of at least 1 covenant threshold, and 0 otherwise, and control variables. Column 1 replicates the baseline specification in column 3 of Table 2 but omits the linear control for the distance to covenant thresholds. Column 2 replicates the baseline specification in column 3 of Table 2 but replaces the linear control for the distance to covenant thresholds with a quadratic control function. Columns 3 and 4 omit the polynomial control functions but limit the estimation window to observations in which the borrower is within 2 and 5 standard deviations of breaching a covenant threshold, respectively. Columns 5 and 6 implement the same bandwidth restriction as in columns 3 and 4 but also include a linear control function for the distance to covenant thresholds. Heteroskedasticity-robust standard errors are clustered by borrower and presented in parentheses. *** denotes significance at the 1% level.

Dependent Variable: VIOLATION

	1	2	3	4	5	6
NEGATIVE_SLACK	10.534***	9.124***	7.051***	8.499***	4.167***	5.341***
	(0.618)	(0.625)	(0.601)	(0.594)	(0.779)	(0.689)
Slack control:						
Polynomial order	None	Quadratic	None	None	Linear	Linear
Bandwidth	Global	Global	2	5	2	5
Fixed effects:						
Industry × year-quarter	Yes	Yes	Yes	Yes	Yes	Yes
R^2	0.1209	0.1245	0.1094	0.1127	0.1114	0.1166
No. of obs.	99,573	99,573	65,063	81,273	65,063	81,273

enforcement rates of 4.2% and 5.3%, respectively. In all cases, these estimates are statistically larger than 0 and smaller than 1. In Appendix D in the Supplementary Material, we show that we again obtain similar estimates when we use optimally selected bandwidths (Calonico, Cattaneo, and Titiunik (2014), (2015)).[9]

As an alternative robustness check, we conduct placebo tests to examine changes in lender enforcement around placebo covenant slack thresholds. We present the results of these tests in Figure 2. Specifically, in Panel A of Figure 2, we investigate 6 placebo thresholds at SLACK = {−3, −2, −1, 1, 2, 3} as well as the corresponding estimate for the true threshold of SLACK = 0. These estimates correspond to our main specification presented in column 1 of Table 2, though they are restricted to a bandwidth of 1 unit of SLACK, which allows us to avoid the support of SLACK crossing the true covenant threshold in each placebo test. In Panel B, we repeat the placebo test analysis for 800 placebo thresholds in the SLACK ranges [−5, −1] and [1, 5] and we present the *t*-statistics for each placebo discontinuity. The *t*-statistic underlying our preferred estimate is well above and outside the distribution of these placebo *t*-statistics. Altogether, these tests show no discontinuity in enforcement around placebo covenant thresholds.

C. Measurement Robustness

In this section, we discuss and explicitly address the potential for measurement error in our main variables of interest: SLACK, NEGATIVE_SLACK, and VIOLATION. We first note that we are interested in whether both enforcement rates are bounded away from 0 and from 1. In order to bias our estimates, the source of measurement error must be systematically correlated with both the disclosure of a material covenant violation in SEC filings as well as the underlying financial ratios

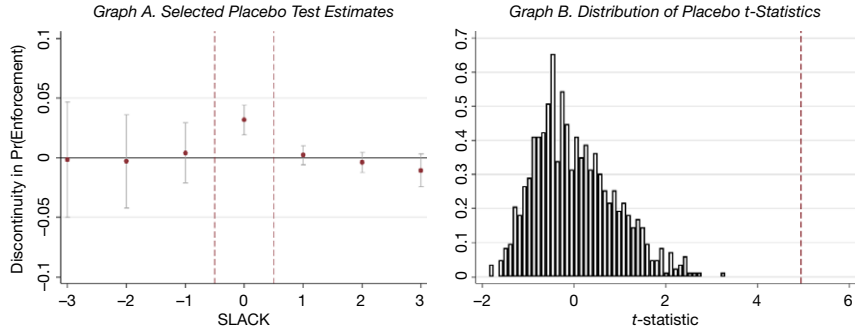
[9]We also check our main results for a much smaller bandwidth and for specifications that use an Epanechnikov kernel with optimal bin sizes and bandwidth.

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FIGURE 2

Placebo Tests

Figure 2 presents evidence on the (lack of) existence of a discontinuity in enforcement around placebo covenant thresholds. In Graph A, we present evidence from 6 placebo thresholds at SLACK = {−3, −2, −1, 1, 2, 3} as well as the corresponding estimate for the true threshold of SLACK = 0. These estimates correspond to our main specification presented in column 1 of Table 2, though they are restricted to a bandwidth of 1 unit of SLACK, which allows us to avoid the support of SLACK crossing the true covenant threshold in each placebo test. The red scatter presents the coefficient estimates of the discontinuity in enforcement at the placebo (or true) threshold, and the gray bars correspond to 95% confidence intervals derived from robust standard errors clustered at the borrower level. The dashed red vertical lines separate the estimate corresponding to the true covenant threshold from the placebo thresholds. In Graph B, we repeat the placebo test analysis for 800 placebo thresholds in the ranges [−5, −1] and [1, 5], excluding observations within 1 unit of SLACK from the true covenant threshold in every specification, and present the *t*-statistics for the discontinuity. The vertical dashed red line corresponds to the *t*-statistic for our estimate using the true covenant threshold.



and amounts we calculate using Compustat. Because we have used a restrictive set of fixed effects to isolate variation within the lender-borrower pair and within the borrower's industry in each year, such a systematic correlation cannot be an empirical artifact of the behavior of 1 lender, borrower, or lending relationship and cannot be the artifact of the time-varying economic conditions of the borrower's industry. Therefore, our primary concerns about measurement error relate to unobserved lender actions (i.e., cases in which the lender uses control rights without a corresponding disclosure of a material covenant violation) and to unobserved contract-specific modifications to covenant definitions (i.e., SLACK reveals a breach, but the modified definition would not).

One such concern is the possibility of renegotiation to expunge breaches before they would have to be disclosed (Denis and Wang (2014)). As discussed earlier, the SEC's disclosure rules require covenant violations to be reported even in cases in which the violation has been waived, as long as the violation was accompanied by any material consequences for the borrower, including fees paid or terms amended. In the cases in which a renegotiation preempts a covenant violation, if lenders had used control rights to extract any material benefits, then these benefits would be required to be disclosed. Nevertheless, we explicitly investigate the effect of renegotiations on our estimates of enforcement rates in supplemental tests discussed subsequently.

Measurement error may arise due to 3 features of loan contracting and covenant definitions that vary over time at the loan level. These features include contract-specific modified covenant definitions, loan renegotiations, and dynamic thresholds. In Table 4, we estimate 4 specifications that explicitly address these potential sources of error.

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TABLE 4

Lender Forbearance: Measurement Robustness

Table 4 presents borrower-(loan)package-quarter level fixed effects regression estimates of VIOLATION, an indicator that equals 1 if the borrower discloses a material covenant violation in an SEC filing, and 0 otherwise, on NEGATIVE_SLACK, an indicator that equals 1 if the borrower is in breach of at least 1 covenant threshold, and 0 otherwise, and control variables. Column 1 replicates the baseline specification in column 3 of Table 2 but defines NEGATIVE_SLACK based only on breaches of covenant thresholds for covenants without modifications (i.e., Quick Ratio, Current Ratio, Net Worth, and Tangible Net Worth). Column 2 replicates the baseline specification in column 3 of Table 2 but now analyzes the subsample of loans that only use covenants not subject to modifications (i.e., Quick Ratio, Current Ratio, Net Worth, and Tangible Net Worth). Column 3 replicates the baseline specification in column 3 of Table 2 but only for the subset of loans that are not renegotiated before maturity. Column 4 replicates the baseline specification in column 3 of Table 2 but only for the subset of loans with covenants that lack dynamic thresholds. Heteroskedasticity-robust standard errors are clustered by borrower and presented in parentheses. *** denotes significance at the 1% level.

Dependent Variable: VIOLATION

	Breach No-Modification Covenant	Only No-Modification Covenants	Only No-Loan Renegotiations	Only No-Dynamic Thresholds
	1	2	3	4
NEGATIVE_SLACK	10.467***	13.370***	11.594***	9.896***
	(0.995)	(3.176)	(0.994)	(0.810)
Slack control:				
Polynomial order	Linear	Linear	Linear	Linear
Bandwidth	Global	Global	Global	Global
Fixed effects:				
Industry × year-quarter	Yes	Yes	Yes	Yes
R^2	0.1086	0.2688	0.1484	0.1224
No. of obs.	99,573	3,987	30,359	57,893

Columns 1 and 2 focus on measurement error that stems from our calculation of SLACK using standard covenant definitions. Not all covenants have universally standard definitions, and the lack of data and loan-specific references to covenant ratios and amounts makes interpreting modifications a challenge (Dichev and Skinner (2002), Zhang (2008), and Demerjian and Owens (2016)). This means that our calculation of financial ratios and amounts governed by covenants using Compustat may generate measurement error in covenant slack *at initiation.*

Fortunately, to deal with this source of measurement error, we are aided by the existence of 4 covenant types that have standard definitions: quick ratio, current ratio, net worth, and tangible net worth (Chava and Roberts (2008), Demiroglu and James (2010)).[10] In column 1, we redefine NEGATIVE_SLACK as an indicator that equals 1 for observations that have negative SLACK only when 1 of these covenant types without modifications is breached, and 0 otherwise. This ensures that our estimates of enforcement rates depend only on breaches that we measure without error. When we eliminate this source of measurement error in this specification, we estimate an enforcement rate of 10.5%. Similarly, in column 2, we estimate enforcement rates using only the subsample of loans that have covenants without modifications. This decreases our sample size by over 95% and, therefore, reduces the statistical power of our tests, but we continue to estimate a statistically significant enforcement rate of 13.4%. The results in columns 1 and 2 are both economically larger than our preferred specification in Table 2. This suggests that, as we expected, the measurement error from covenant modifications is attenuating our estimates of enforcement rates.

[10] 10,576 of 31,927 breaches are for no-modification covenants.

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Our measures based on covenant slack (i.e., NEGATIVE_SLACK and SLACK) may also suffer from measurement error *over time* because covenant thresholds may vary over time due to dynamic threshold terms or loan renegotiations. Column 3 of Table 4 provides similar estimates of lenders' enforcement rates for a sample that consists only of loans without renegotiations (i.e., those whose covenants have not been amended). This sample minimizes the potential misclassification of borrowers into *breach* and *no breach* groups because some borrowers renegotiated their loan contracts in anticipation of a violation. In column 4, we similarly eliminate all loan packages that have covenants with dynamic threshold terms. Our enforcement rate estimates in columns 3 and 4 are in the 10%–12% range, demonstrating that these time-varying sources of measurement error do not impact our inferences.

Finally, we note that, although resolving these 3 sources of measurement error does increase the magnitude of our coefficient estimates, the quantitative implications of our estimates are unchanged. Importantly, in no cases are our enforcement rate estimates statistically close to the upper bound of 100% or the lower bound of 0%. This implies that lenders use discretion in ex post enforcement. Further, this result is consistent with Figure 1, which shows that enforcement rates fail to exceed 25% even for severe breaches. It also raises questions about how and when lenders choose to enforce contractual breaches.

D. Dynamics of Lender Forbearance

In this section, we provide complementary evidence on how enforcement depends on breach severity as well as past contracting experiences. First, we test whether lenders are more likely to enforce covenants when the borrower has breached more than 1 financial covenant. To do this, we interact NEGATIVE_SLACK with MULTIPLE_BREACHES, which is an indicator that equals 1 if borrower *i* is in breach of more than 1 financial covenant in quarter *t,* and 0 otherwise. In column 1 of Table 5, we present evidence that lenders are twice as likely to exhibit enforcement for borrowers who have simultaneously breached multiple covenants, consistent with the notion that lender enforcement depends on breach severity.

In columns 2 and 3, we explore the extent to which contracting dynamics affect enforcement rates. Column 2 interacts NEGATIVE_SLACK with PRIOR_VIOLATION, an indicator that equals 1 if borrower *i* previously disclosed a material covenant violation in the past year, and 0 otherwise. The positive and significant coefficient in column 2 shows that lenders are more likely to enforce breaches when the borrower has had a recent violation. To study whether forbearance behavior is also persistent, we interact NEGATIVE_SLACK with PRIOR_FORBEARANCE, an indicator that equals 1 if borrower *i* breached at least 1 covenant of the loan package in the previous year but did *not* disclose a corresponding material covenant violation, and 0 otherwise. Column 3 shows that lenders who chose not to enforce a recent breach are about 20 percentage points less likely than other lenders to punish a breach in the future.

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TABLE 5

Dynamics of Lender Forbearance

Table 5 presents borrower-(loan)package-quarter level fixed effects regression estimates of VIOLATION, an indicator that equals 1 if the borrower discloses a material covenant violation in an SEC filing, and 0 otherwise, on NEGATIVE_SLACK, an indicator that equals 1 if the borrower is in breach of at least 1 covenant threshold, and 0 otherwise, interacted with past contracting outcomes and control variables. Column 1 interacts NEGATIVE_SLACK with MULTIPLE_BREACHES, an indicator that equals 1 if borrower *i* is in breach of more than 1 financial covenant in quarter *t*, and 0 otherwise. Column 2 interacts NEGATIVE_SLACK with PRIOR_VIOLATION, an indicator that equals 1 if borrower *i* previously disclosed a material covenant violation in the past year, and 0 otherwise. Column 3 interacts NEGATIVE_SLACK with PRIOR_FORBEARANCE, an indicator that equals 1 if borrower *i* breached at least 1 covenant of the loan package in the previous year but did not disclose a corresponding material covenant violation, and 0 otherwise. Heteroskedasticity-robust standard errors are clustered by borrower and presented in parentheses. *** denotes significance at the 1% level.

Dependent Variable: VIOLATION

	1	2	3
NEGATIVE_SLACK	6.153***	4.153***	22.728***
	(0.643)	(0.332)	(0.985)
MULTIPLE_BREACHES × NEGATIVE_SLACK	7.702***		
	(1.035)		
PRIOR_VIOLATION × NEGATIVE_SLACK		13.940***	
		(1.787)	
PRIOR_FORBEARANCE × NEGATIVE_SLACK			−19.513***
			(1.011)
Slack control:			
Polynomial order	Linear	Linear	Linear
Bandwidth	Global	Global	Global
Fixed effects:			
Industry × year-quarter	Yes	Yes	Yes
R^2	0.1294	0.2404	0.1743
No. of obs.	99,573	99,573	99,573

IV. Determinants of Lender Forbearance

A. Credit Conditions

Credit cycles have important macroeconomic effects on output and asset prices (Bernanke and Gertler (1989), Kiyotaki and Moore (1997)). The apparent procyclicality of credit supply affects firm-level financing and investment policies (Ivashina and Scharfstein (2010), Becker and Ivashina (2014)). Moreover, access to long-term debt insulates borrowers from transient shocks to credit supply (Almeida, Campello, Laranjeira, and Weisbenner (2012)). However, the frequency of contractual breaches and the ability of lenders to exert control may expose long-term debt issuers to credit cyclicality and, thus, expose them to the corresponding effects on financing and investment choices. If enforcement rates increase when credit is scarce, then lenders' ex post discretion exacerbates the effects of credit cycles. But, if enforcement rates decrease when credit is scarce, then lenders' ex post discretion mitigates credit cycle risk for existing borrowers.

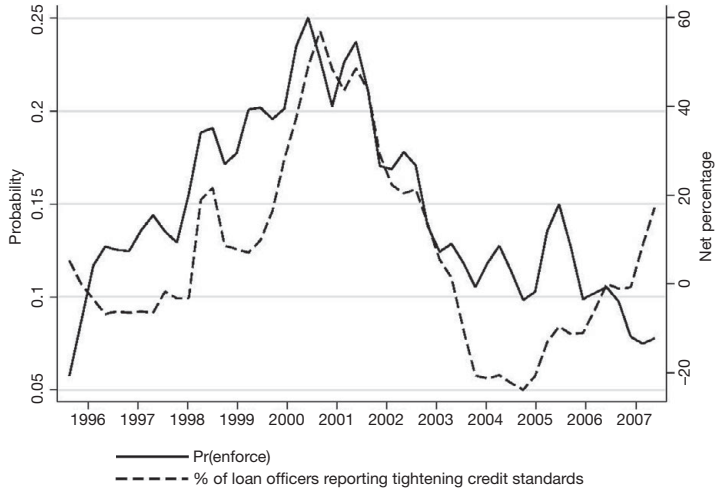
We test this relation using 4 measures of credit conditions. First, we use data from a Federal Reserve survey to measure TIGHT_CREDIT, an indicator that equals 1 if the standardized net proportion of senior loan officers who report tightening credit standards exceeds its median value, and 0 otherwise. Figure 3 shows a strong positive correlation over time between enforcement and TIGHT_CREDIT. Second, we use RECESSION, an indicator variable that identifies year-quarters during National Bureau of Economic Research (NBER) recessions. Third,

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FIGURE 3

Lender Forbearance and Credit Tightening over Time

Figure 3 shows the quarterly time-series variation in the probability that a lender enforces a breach of contract (solid line) and the net percentage of loan officers that report tightening credit standards from the Federal Reserve's survey of senior loan officers (dashed line).



we construct HIGH_PCT_BREACH, an indicator that equals 1 if the contemporaneous fraction of loans in the lead arranger's portfolio that are in breach of at least 1 covenant threshold exceeds its median value, and 0 otherwise. Fourth, we construct HIGH_PCT_BREACH_INDUSTRY, an indicator that equals 1 if the contemporaneous fraction of loans in the borrower's industry that are in breach of at least 1 covenant threshold exceeds its median value, and 0 otherwise. Although our objective is not to decompose demand and supply channels, we associate our findings regarding TIGHT_CREDIT and HIGH_PCT_BREACH with supply channels and we associate HIGH_PCT_BREACH_INDUSTRY with demand channels. The Federal Reserve's survey asks respondents about credit standards, which implies funding decisions conditional on borrower demand, and the proportion of each lender's loan portfolio in breach is lender specific. However, industry downturns should cause industry trends in covenant breaches.

Table 6 presents results that demonstrate the relationship between credit conditions and enforcement rates, which we estimate using the same threshold-based design that was implemented in previous sections. In each column, we interact NEGATIVE_SLACK with 1 of our measures of credit conditions. The coefficient of interest is on the interaction term and this can be interpreted as the incremental amount of enforcement associated with variation in credit conditions. Column 1 interacts TIGHT_CREDIT with NEGATIVE_SLACK and the SLACK polynomial control functions. The estimate of 5.5% suggests that periods with tightening credit standards are associated with 5.5-percentage-point higher enforcement rates. Similarly, column 2 suggests that enforcement rates are 3.7 percentage points higher during NBER recessions. The estimate in column 3 suggests that, when a high proportion of the lead arranger's loan portfolio is in breach,

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TABLE 6

Lender Forbearance and Credit Conditions

Table 6 presents borrower-(loan)package-quarter level fixed effects regression estimates of VIOLATION, an indicator that equals 1 if the borrower discloses a material covenant violation in an SEC filing, and 0 otherwise, on NEGATIVE_SLACK, an indicator that equals 1 if the borrower is in breach of at least 1 covenant threshold, and 0 otherwise, interacted with credit cycle proxies and control variables. Observations from 1995 and 2008 are eliminated due to cross-sectional data limitations. Column 1 interacts NEGATIVE_SLACK with TIGHT_CREDIT, an indicator that equals 1 if the net percentage of loan officers reporting a tightening of credit standards as per the Federal Reserve survey of senior loan officers exceeds its median value, and 0 otherwise. Column 2 interacts NEGATIVE_SLACK with RECESSION, an indicator that equals 1 during an NBER recession, and 0 otherwise. Column 3 interacts NEGATIVE_SLACK with HIGH_PCT_BREACH, an indicator that equals 1 if the percentage of outstanding loans in the lead arranger's loan portfolio that are in breach of a covenant threshold exceeds its median value, and 0 otherwise. Column 4 interacts NEGATIVE_SLACK with HIGH_PCT_BREACH_INDUSTRY, an indicator that equals 1 if the percentage of outstanding loans in the borrower's industry that are in in breach of a covenant threshold exceeds its median value, and 0 otherwise. Heteroskedasticity-robust standard errors are clustered by borrower and presented in parentheses. ** and *** denote significance at the 5% and 1% levels, respectively.

Dependent Variable: VIOLATION

	1	2	3	4
NEGATIVE_SLACK	7.906***	9.806***	8.127***	9.039***
	(0.804)	(0.685)	(0.781)	(1.030)
TIGHT_CREDIT × NEGATIVE_SLACK	5.505***			
	(1.101)			
RECESSION × NEGATIVE_SLACK		3.647***		
		(1.354)		
HIGH_PCT_BREACH × NEGATIVE_SLACK			3.909***	
			(0.992)	
HIGH_PCT_BREACH_INDUSTRY × NEGATIVE_SLACK				2.371**
				(1.164)
Slack control:				
Polynomial order	Linear	Linear	Linear	Linear
Bandwidth	Global	Global	Global	Global
Fixed effects:				
Industry × year-quarter	Yes	Yes	Yes	Yes
R^2	0.1233	0.1216	0.1221	0.1213
No. of obs.	90,668	90,668	90,668	90,668

enforcement rates increase by 3.9 percentage points. Similarly, column 4 suggests that, when a high proportion of loans in the borrower's industry are in breach, enforcement rates increase by 2.4 percentage points. In all cases, the coefficient on NEGATIVE_SLACK is between 7.9% and 9.8%, suggesting that, while enforcement rates vary significantly with credit conditions, they remain statistically different from both 0 and 1 at the peaks as well as the troughs of credit cycles.

B. Coordination Costs

In this section, we investigate cross-sectional enforcement heterogeneity based on syndicate characteristics commonly associated with ex ante monitoring intensity, coordination costs, and disagreement. The difficulty in coordination across multiple lenders is an important friction that potentially hinders efficient renegotiation, particularly in the case of default (Gertner and Scharfstein (1991), Bolton and Scharfstein (1996)). Whether the loan is syndicated or sole-led changes the average level of asymmetric information between borrowers and lenders, so it should also affect the propensity of the lending syndicate to enforce contractual breaches. The enforcement of contractual breaches may also be affected by syndicate structure if syndicate participants are at an informational disadvantage in technical default resolution. We capture coordination costs using syndicate size

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and concentration. In fact, this sort of subgame play is important for understanding equilibrium syndicate structure (Lee and Mullineaux (2004), Sufi (2007)).

Finally, dispersion in beliefs, or disagreement, among creditors is likely increasing in the number of lenders (Van den Steen (2010), Billett, Elkamhi, Popov, and Pungaliya (2016)). Therefore, a salient measure of the cost of coordination is the minimum number of lenders required to pass a vote to resolve a covenant breach, which we measure using ex ante loan shares and the required lenders voting convention. This required lenders voting convention is preset by the syndicate, and it typically assumes majority or supermajority forms. We also investigate the role of institutional investors because previous literature has documented their recent rise in syndicate participation and their influence on loan contracting (Becker and Ivashina (2016)).

Table 7 presents results that document the importance of enforcement heterogeneity according to lender monitoring incentives, coordination costs, and the likelihood of disagreement. Again, we estimate this heterogeneity using the threshold-based design as implemented in previous sections. In each column, we

TABLE 7

Lender Forbearance and Coordination Costs

Table 7 presents borrower-(loan)package-quarter level fixed effects regression estimates of VIOLATION, an indicator that equals 1 if the borrower discloses a material covenant violation in an SEC filing, and 0 otherwise, on NEGATIVE_SLACK, an indicator that equals 1 if the borrower is in breach of at least 1 covenant threshold, and 0 otherwise, interacted with proxies for the cost of coordination among the lending syndicate and control variables. Column 1 interacts NEGATIVE_SLACK with SYNDICATION, an indicator that equals 1 if the distribution method is through syndication, and 0 otherwise, and produces estimates for the full sample. Columns 2–5 estimate for the sample of syndicated loans, respectively, the effects of LARGE_SYNDICATE, an indicator that equals 1 if the number of participants in the syndicate exceeds the median level, and 0 otherwise; DISPERSE_SYNDICATE, an indicator that equals 1 if the syndicate's loan share HHI (i.e., sum of squared loan shares among syndicate participants) is lower than the median level, and 0 otherwise; LOW_RETAIN_SHARE, an indicator that equals 1 if the fraction of the loan retained by the lead arranger is lower than the median level, and 0 otherwise; and INSTITUTIONS, an indicator that equals 1 if at least 1 non-bank institutional investor participates in the loan, and 0 otherwise. Column 6 estimates the effect of MANY_LENDERS_TO_PASS, an indicator that equals 1 if the smallest number of lenders required to vote for a covenant waiver based on initial loan shares and contractual voting rules exceeds the median level, and 0 otherwise. Heteroskedasticity-robust standard errors are clustered by borrower and presented in parentheses. ** and *** denote significance at the 5% and 1% levels, respectively.

Dependent Variable: VIOLATION

	1	2	3	4	5	6
NEGATIVE_SLACK	11.399***	9.571***	10.058***	10.111***	8.269***	10.339***
	(0.793)	(1.079)	(1.123)	(1.139)	(0.811)	(1.202)
SYNDICATION × NEGATIVE_SLACK	−3.043***					
	(1.020)					
LARGE_SYNDICATE × NEGATIVE_SLACK		−3.243**				
		(1.541)				
DISPERSE_SYNDICATE × NEGATIVE_SLACK			−4.149***			
			(1.391)			
LOW_RETAIN_SHARE × NEGATIVE_SLACK				−4.357***		
				(1.342)		
INSTITUTIONS × NEGATIVE_SLACK					3.867**	
					(1.847)	
MANY_LENDERS_TO_PASS × NEGATIVE_SLACK						−3.986***
						(1.413)
Slack control:						
Polynomial order	Linear	Linear	Linear	Linear	Linear	Linear
Bandwidth	Global	Global	Global	Global	Global	Global
Fixed effects:						
Industry × year-quarter	Yes	Yes	Yes	Yes	Yes	Yes
R^2	0.1242	0.1480	0.1484	0.1485	0.1451	0.1467
No. of obs.	99,573	53,735	53,735	53,735	53,735	53,735

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interact NEGATIVE_SLACK with 1 of our measures of monitoring incentives, coordination, or disagreement. The coefficient of interest is on the interaction term, and it can be interpreted as the incremental amount of enforcement associated with this source of heterogeneity. Column 1 interacts SYNDICATION with NEGATIVE_SLACK and the SLACK polynomial control functions. The estimate of −3% suggests that contractual breaches of syndicated loans are 3 percentage points less likely to be enforced than breaches of sole-led loans. Columns 2 and 3 present estimates consistent with coordination costs reducing enforcement. The estimate in column 2 indicates that, on average, large syndicates (i.e., those with an above-median number of participants) have 3.2 percentage points lower enforcement rates. The estimate in column 3 suggests that dispersed syndicates, those with below-median syndicate concentration (i.e., Herfindahl–Hirschman Index (HHI) of the ex ante loan shares), have 4.1 percentage point lower enforcement rates. All these results are consistent with the theoretical literature on coordination (e.g., Gertner and Scharfstein (1991)), in which the probability of coordination decreases as the number of pivotal agents increases.

We measure information asymmetries between the borrower and lenders using the lead arranger's retained share of the loan (Sufi (2007)). The estimate in column 4 suggests that loans with a below-median retained share have 4.4 percentage point lower enforcement rates. Column 5 estimates that loans with at least 1 institutional investor participant have 3.9 percentage point higher enforcement rates, consistent with the prior evidence that institutional investors prioritize immediate earnings (Bushee (2001)). Last, we find that, on average, increasing the minimum number of lenders in order to pass an enforcement vote reduces enforcement rates. This suggests that coordination costs constrain the ability to enforce contractual breaches. Overall, our results are consistent with coordination costs affecting forbearance.

C. Bargaining and Lender Holdup

In this section, we investigate the role of bargaining power and loan market competition in determining lender enforcement rates. Informational frictions can increase the cost of finding a new lender, leading to a form of holdup in which the relationship lender increases spreads (Greenbaum, Kanatas, and Venezia (1989), Sharpe (1990), and Rajan (1992)). Furthermore, the intensity of this friction depends on the amount of soft information collected by the existing lender as well as the borrower's access to alternative funding sources, either in the loan market, the bond market, or elsewhere (Schenone (2010), Bird, Karolyi, and Ruchti (2019)).

We construct 5 measures that capture these notions of bargaining power and holdup. The first is RELATIONSHIP, an indicator that equals 1 if the borrower and lender have transacted in the past, and 0 otherwise. The next is MULTIPLE_LEADS, an indicator that equals 1 if the borrower has contemporaneously borrowed from multiple lead arrangers, and 0 otherwise. The indicator BOND_ACCESS equals 1 if the borrower has public bonds outstanding, and 0 otherwise. The indicator LOW_WHITED_WU equals 1 if the standardized Whited–Wu (2006) index of financial constraints is below its median value, and 0 otherwise.

TABLE 8

Lender Forbearance, Holdup, and External Financing

Table 8 presents borrower-(loan)package-quarter level fixed effects regression estimates of VIOLATION, an indicator that equals 1 if the borrower discloses a material covenant violation in an SEC filing, and 0 otherwise, on NEGATIVE_SLACK, an indicator that equals 1 if the borrower is in breach of at least 1 covenant threshold, and 0 otherwise, interacted with proxies for bank competition and control variables. Column 1 interacts NEGATIVE_SLACK with RELATIONSHIP, an indicator that equals 1 if the lead arranger has initiated at least 1 loan with the borrower previously, and 0 otherwise. Column 2 interacts NEGATIVE_SLACK with MULTIPLE_LEADS, an indicator that equals 1 if the borrower has outstanding loans with at least 2 distinct lead arrangers simultaneously, and 0 otherwise. Column 3 interacts NEGATIVE_SLACK with BOND_ACCESS, an indicator that equals 1 if the borrower has an S&P credit rating, and 0 otherwise. Column 4 interacts NEGATIVE_SLACK with LOW_WHITED_WU, an indicator that equals 1 if borrower *i*'s standardized Whited–Wu index is lower than its median value, and 0 otherwise (i.e., higher values correspond to a higher cost of external financing). Column 5 interacts NEGATIVE_SLACK with LARGE, an indicator that equals 1 if borrower *i* has larger total assets than the median borrower, and 0 otherwise. Heteroskedasticity-robust standard errors are clustered by borrower and presented in parentheses. *** denotes significance at the 1% level.

Dependent Variable: VIOLATION

	1	2	3	4	5
NEGATIVE_SLACK	3.827***	10.953***	14.042***	12.368***	14.388***
	(1.043)	(0.689)	(0.908)	(0.847)	(0.873)
RELATIONSHIP × NEGATIVE_SLACK	6.495***				
	(1.083)				
MULTIPLE_LEADS × NEGATIVE_SLACK		−1.944***			
		(0.608)			
BOND_ACCESS × NEGATIVE_SLACK			−9.033***		
			(1.167)		
LOW_WHITED_WU × NEGATIVE_SLACK				−8.572***	
				(1.111)	
LARGE × NEGATIVE_SLACK					−13.062***
					(1.054)
Slack control:					
Polynomial order	Linear	Linear	Linear	Linear	Linear
Bandwidth	Global	Global	Global	Global	Global
Fixed effects:					
Industry × year-quarter	Yes	Yes	Yes	Yes	Yes
R^2	0.1235	0.1225	0.1356	0.1358	0.1553
No. of obs.	99,573	99,573	99,573	99,573	99,573

Last, LARGE is an indicator that equals 1 if the borrower's total assets exceed the median total assets, and 0 otherwise.

The estimate shown in column 1 of Table 8 suggests that relationship borrowers face 6.5 percentage points higher enforcement rates than transactional borrowers, consistent with lender holdup. The estimates in columns 2 and 3 indicate that borrowers with cheap alternative funding sources in the private loan market and public bond market face 1.9 and 9 percentage points lower enforcement rates, respectively. This is consistent with the theoretical arguments in Diamond (1991) and Rajan (1992) that borrowers have more bargaining power with their lenders when they have strong outside options, in the form of cheap access to alternative financing opportunities. In column 4, our estimate suggests that borrowers with higher financial constraints are 8.6 percentage points more likely to face enforcement. Enforcement is more likely for worse borrowers, as measured either by covenant slack or financial constraints. Last, the estimates in column 5 suggest that large borrowers face 13.1 percentage points lower enforcement rates, on average. Across each of these measures, we consistently find that enforcement rates are increasing in information frictions and decreasing in the borrower's ability to access alternative funding sources. In this sense, our results are consistent with those of Schenone (2010). Borrowers benefit from better outside options not just ex ante, in

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the explicit terms of the loan, but also over the course of the loan, due to more lenient enforcement by lenders in the case of covenant breaches.

D. Implicit Contracting and Reputation

Are implicit and explicit contracting substitutes or complements? Restrictive covenants provide an ideal setting to investigate this question in the private loan market because contractual thresholds are explicitly set ex ante but lenders have implicit discretion to enforce contractual breaches ex post. In Table 9, we investigate cross-sectional enforcement heterogeneity based on ex ante explicit contracting. In particular, we focus on the ex ante strictness of covenant sets, which we measure in 2 ways at the beginning of each loan. First, we use INITIAL_SLACK, which is the loan package's minimum standardized distance to covenant thresholds. Next, we use INITIAL_STRICTNESS, a calibrated measure of the probability of technical default as in Murfin (2012).

If implicit and explicit contracting are used as substitutes, we expect higher enforcement rates when initial contract strictness is low. This is exactly what we find across all 3 measures. In column 1, we find that borrowers with above-median values of initial covenant slack have 3.4 percentage points lower enforcement rates. Similarly, in column 3, we find that borrowers with above-median values of initial contract strictness have 3.6 percentage points lower enforcement rates. Since implicit contracting may vary, especially with borrower-lender pairs via endogenous matching in the loan market, we include estimates with borrower-by-lender fixed effects in columns 2 and 4. The interaction coefficient estimates decrease in magnitude by approximately one-third, but they remain statistically and economically significant. This suggests that the substitution between ex ante explicit contracting and ex post enforcement varies within lending relationships.

TABLE 9

Lender Forbearance and Ex Ante Explicit Contracting

Table 9 presents borrower-(loan)package-quarter level fixed effects regression estimates of VIOLATION, an indicator that equals 1 if the borrower discloses a material covenant violation in an SEC filing, and 0 otherwise, on NEGATIVE_SLACK, an indicator that equals 1 if the borrower is in breach of at least 1 covenant threshold, and 0 otherwise, interacted with EX_ANTE_STRICT, an indicator that equals 1 if the loan has an ex ante strict (i.e., above median) covenant package, and 0 otherwise, and control variables. Columns 1 and 2 measure EX_ANTE_STRICT using the initial covenant slack of the covenant package, and columns 3 and 4 use the measure of initial contract strictness from Murfin (2012) for the sample of loans with more than 2 covenants. Data restrictions limit the sample in columns 3 and 4. The first quarter of each loan is excluded from the sample. Heteroskedasticity-robust standard errors are clustered by borrower and presented in parentheses. ** and *** denote significance at the 5% and 1% levels, respectively.

Dependent Variable: VIOLATION	1	2	3	4
NEGATIVE_SLACK	11.990***	6.838***	10.113***	5.110***
	(0.865)	(0.740)	(0.960)	(0.927)
EX_ANTE_STRICT × NEGATIVE_SLACK	−3.427***	−2.467**	−3.609**	−2.509**
	(1.214)	(1.115)	(1.335)	(1.245)
Slack control:				
Polynomial order	Linear	Linear	Linear	Linear
Bandwidth	Global	Global	Global	Global
Fixed effects:				
Industry × year-quarter	Yes	Yes	Yes	Yes
Lender × borrower	No	Yes	No	Yes
R^2	0.1313	0.3449	0.1596	0.3551
No. of obs.	90,900	90,832	61,402	61,362

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TABLE 10

Lender Forbearance and Reputation

Table 10 presents borrower-(loan)package-quarter level fixed effects regression estimates of VIOLATION, an indicator that equals 1 if the borrower discloses a material covenant violation in an SEC filing, and 0 otherwise, on NEGATIVE_SLACK, an indicator that equals 1 if the borrower is in breach of at least 1 covenant threshold, and 0 otherwise, interacted with proxies for lead arranger reputation and control variables. Columns 1 and 2 interact NEGATIVE_SLACK with TOP_10, an indicator that equals 1 if the lead arranger is among the top 10 ranked underwriters by deal volume in the quarter, and 0 otherwise. Columns 3 and 4 interact NEGATIVE_SLACK with ln(LEAGUE_RANK), the natural log of the lead arranger's rank by deal volume in the quarter. Heteroskedasticity-robust standard errors are clustered by borrower and presented in parentheses. * and *** denote significance at the 10% and 1% levels, respectively.

Dependent Variable: VIOLATION	1	2	3	4
NEGATIVE_SLACK	10.635***	6.339***	6.529***	3.133***
	(0.727)	(0.658)	(1.236)	(1.117)
TOP_10 × NEGATIVE_SLACK	−2.526***	−1.404*		
	(0.965)	(0.804)		
ln(LEAGUE_RANK) × NEGATIVE_SLACK			1.037***	0.873***
			(0.367)	(0.327)
Slack control:				
Polynomial order	Linear	Linear	Linear	Linear
Bandwidth	Global	Global	Global	Global
Fixed effects:				
Industry × year-quarter	Yes	Yes	Yes	Yes
Lender × borrower	No	Yes	No	Yes
R^2	0.1232	0.3272	0.1233	0.3273
No. of obs.	99,573	99,516	99,573	99,516

These findings are particularly striking because selection on unobservable borrower quality should bias our results toward finding that implicit and explicit contracting are complements. This is because low-quality borrowers, who are likely to subsequently face higher enforcement rates, should only be able to negotiate contracts that are strict ex ante. While we do find that implicit and explicit contracting are substitutes, the theoretical literature on implicit contracting suggests that implicit contracting is infeasible in a one-shot game in the absence of commitment. However, it appears that lenders can solve this commitment problem to some degree through a repeated games mechanism, such as reputation (Klein and Leffler (1981), Sharpe (1990)).

We next investigate the role that lender reputation may play in the use of implicit contracting. In Table 10, we use 2 measures of lender reputation based on market-wide and industry-specific league table rankings to investigate cross-sectional enforcement heterogeneity with reputation. These league tables are based on annual deal volume and, anecdotally, they have sizable effects on lender choice and bargaining.[11] As in our previous tables, we estimate this heterogeneity using the same threshold-based design as implemented in previous sections.

Columns 1 and 2 interact NEGATIVE_SLACK with TOP_10, an indicator that equals 1 if the lead arranger is ranked in the top 10 in market-wide league tables, and 0 otherwise. Columns 3 and 4 instead use the natural log of league table rank. Our estimates using each of these measures suggest that high reputation lenders have lower enforcement rates; top-ranked lenders enforce 2.5 percentage points less

[11]The dominant provider of loan information for market participants, Loan Pricing Corporation, suggests that its primary role is to construct league tables: https://www.loanpricing.com/products/loanconnectordealscan/.

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frequently and, similarly, a 100% increase in rank (i.e., a decrease in reputation) is associated with a 1-percentage-point increase in enforcement rates. Like the implicit contracting results in Table 10, we include borrower-by-lender fixed effects in columns 2 and 4. We find robust evidence that the effect of lender reputation varies within lending relationships. Overall, our results in Tables 9 and 10 are consistent with theories of implicit contracting. We find that implicit and explicit contracting are substitutes in the private loan market and that well-reputed lenders enforce contractual breaches at lower rates.

E. Borrower Slack Manipulation

Dichev and Skinner (2002) show that an unusually small number of loan-quarters exhibit accounting ratios falling just below covenant thresholds, and an unusually large number fall just above. They interpret this as evidence that firms actively manage key accounting variables to avoid tripping a covenant. This is certainly a concern, for example, in studies of the real effects of covenant breaches since that literature relies on comparing subsequent investment (or other outcomes) for firms that just breached versus those that barely did not. For example, if the firms that just avoided a breach did so by reducing investment (i.e., by manipulating), then this change in the control group could contaminate estimates of the causal effect of the breach on investment.

Since our goal in this paper is to study the endogenous choice to enforce, the threshold of 0 covenant slack serves only as a measurement tool. For this reason, we do not require any assumptions about the exogeneity of covenant slack. Nonetheless, the incidence of manipulation may affect the interpretation of our findings on the determinants of forbearance. Most importantly, lenders' expectations about manipulation by borrowers may be an important determinant of their enforcement behavior, though the sign of this effect is not clear a priori. The prediction depends on how lenders, cognizant of potential manipulation, view borrowers who just breach their covenants. On the one hand, breaching may be a strong negative signal if it suggests that the borrower was unable to avoid the breach even after manipulating. On the other hand, it may be a positive signal if the lender infers that this borrower can be trusted because they did not manipulate even though they could have. This ambiguity means that the relationship between manipulation and forbearance is an empirical question.

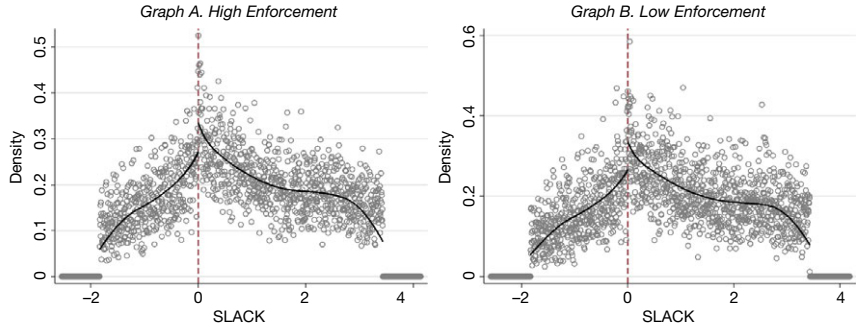
In Figure 4, we investigate whether manipulation is itself a determinant of forbearance and whether our existing findings on determinants could themselves be explained by cross-sectional variation in manipulation. The top panel of the figure shows McCrary (2008) plots for the borrower covenant slack distribution after splitting loans into 2 groups: a *high enforcement* sample and a *low enforcement* sample. These groups are determined according to our findings on the determinants of forbearance as described in the preceding subsections. If a characteristic is associated with high enforcement (i.e., it has a positive coefficient in Tables 5–10), then the loans with that characteristic are allocated to the high enforcement sample. After this sorting is completed, we find 2 slack distributions that are very similar in appearance. Both groups show significant evidence of manipulation, but the McCrary test statistics in the 2 distributions are statistically indistinguishable. We,

FIGURE 4

Manipulation in the Cross Section

Figure 4 presents McCrary (2008) density break plots for observations with high enforcement characteristics (Graph A) and low enforcement characteristics (Graph B). High and low enforcement characteristics observations are identified by expanding the sample by N, where N is the number of characteristics, and the nth duplicate breach is sorted into the high or low enforcement group based on whether the nth characteristic of the breach scores high or low on enforcement (i.e., whether it has higher or lower enforcement as estimated in Tables 5–10). The figures show evidence of manipulation of covenant slack around covenant thresholds in both the high and low enforcement groups. The magnitude of the discontinuity is economically similar in both figures. The subsequent table presents the density break statistics using optimal bin sizes and bandwidths for high and low enforcement observations. In the table, the standard errors are multiplied by a factor of $\sqrt{N}$ to correct for the expanded sample size. The p-value used to assess the statistical differences between the density break estimates for the high and low enforcement groups corresponds to a 2-sided difference-in-means test. *** denotes significance at the 1% level.

	High Enforcement		Low Enforcement
Sample:	1		2
Discontinuity	0.2063***		0.2327***
	(0.0466)		(0.0393)
Optimal bin size	0.0043		0.0037
Optimal bandwidth	0.7063		0.7539
Difference p-value		0.6650	



thus, conclude that borrower slack manipulation is not itself a first-order determinant of lender forbearance, nor does the possibility of such manipulation provide an alternative explanation for the evidence on determinants we present previously.[12]

In regard to the interpretation of our results on the determinants of forbearance, one may question the representativeness of the pool of borrowers who breach and are, thus, subject to enforcement. We investigate this concern by comparing other observable characteristics of borrowers and loans on either side of the covenant thresholds. This analysis, which we present in Figure 5, shows that the pool of borrowers subject to enforcement is representative of borrowers that just did not breach.

As a final test, we investigate the presence of manipulation across covenant types with the idea that some financial metrics may be more difficult or more costly to manipulate. We find no evidence of manipulation for a subset of covenants: debt/equity, leverage, cash interest coverage, debt service coverage, EBITDA, quick ratio, current ratio, and net worth. In Table D12 of the Supplementary Material, we reestimate the specifications from Table 2 using a new definition of SLACK based

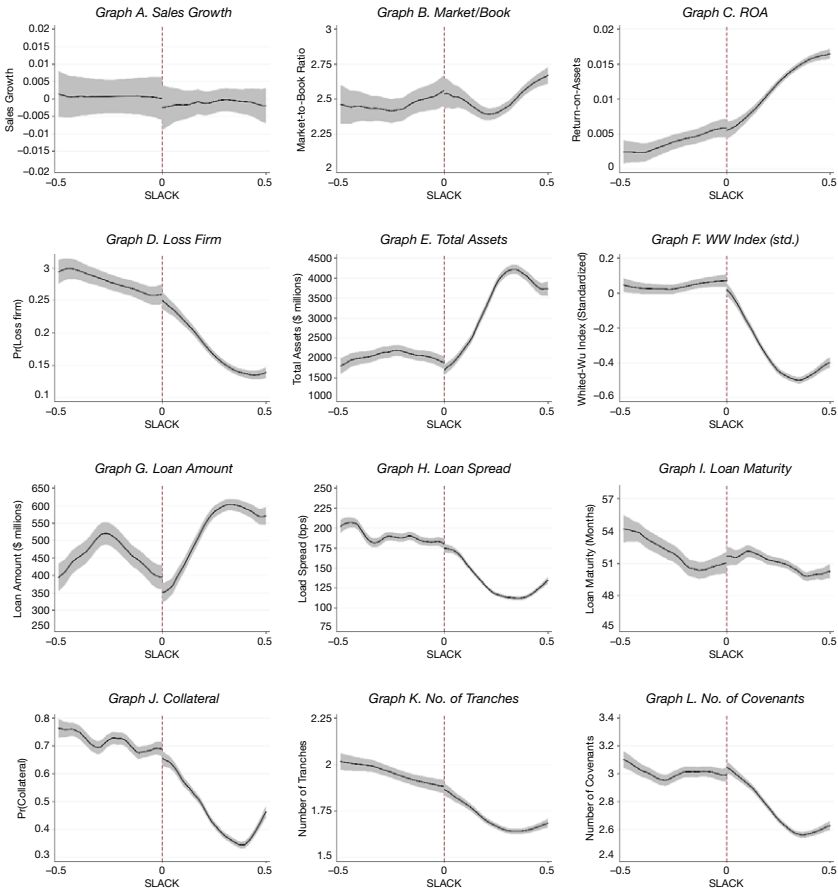
[12]Separately, we add controls to our main specification from Table 2, particularly including total and discretionary accruals to account for borrower manipulation behavior. The results are presented in Supplementary Material Table D11 and are economically and statistically similar to our baseline findings.

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FIGURE 5

Local Continuity of Observables Around Breach Cutoff

Figure 5 shows local continuity in observable borrower and loan characteristics around the 0 covenant slack cutoff. The purpose of this figure is to analyze whether the composition of borrowers that just breach their covenant thresholds is systematically different than that of those that just avoid breaching. In each graph, we plot local polynomial kernel estimates (black lines) and 95% confidence intervals (shaded area) of characteristics against covenant slack in a 1-standard-deviation window around the 0 covenant slack threshold. In Graphs A–F, we plot sales growth, market-to-book ratio, return-on-assets, a loss firm indicator, total assets, and the standardized Whited–Wu index. In Graphs G–L, we plot loan amount, loan spread, loan maturity, collateral indicator, number of tranches, and number of covenants.



only on these manipulation-free covenants. Our estimates on the propensity to enforce covenant breaches are quantitatively similar to our baseline findings. This finding corroborates our inference that manipulation is not a first-order determinant of enforcement decisions.

V. How Costly Is Lender Forbearance?

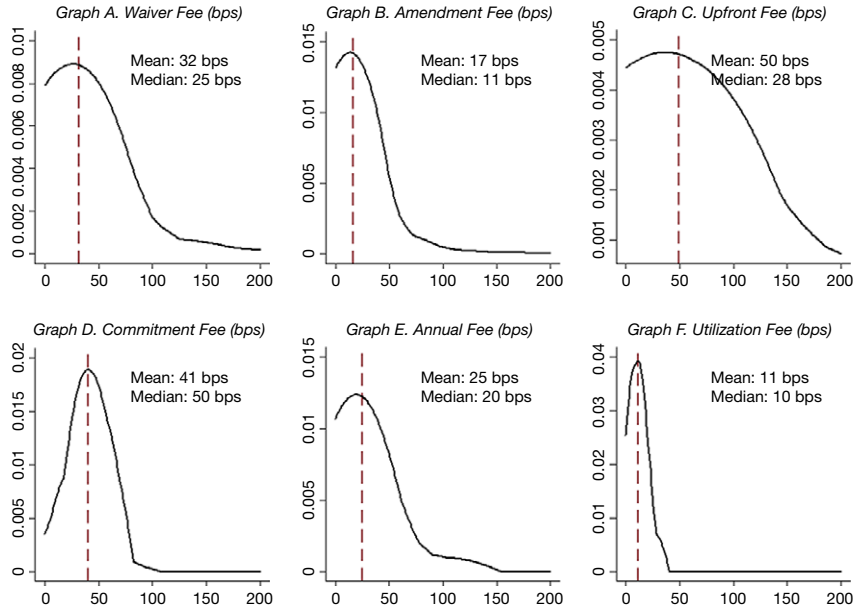
In order to understand the significance and implications of lender forbearance, it is important to understand the cost of this behavior. That is, what benefit is the lender actually giving up by not enforcing covenant breaches? Contract enforcement can have a variety of outcomes, including a formal letter to the borrower, a

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FIGURE 6

Distributions of Fees

Figure 6 presents kernel density plots of 6 common types of fees observed in the syndicated loan market. Graphs A and B present the distributions of waiver fees (i.e., fees observed coincident with enforcement) and amendment fees (i.e., fees observed outside of covenant breaches), respectively. Graphs C–F present the 4 most frequently observed fees per Berg et al. (2016): upfront fees, commitment fees, annual fees, and utilization fees.



waiver fee, renegotiation of the loan terms, refinancing, or loan acceleration. Among these, fees and renegotiations are common.

As a first step, we examine whether the fees paid when lenders enforce are economically meaningful in the context of other fees that borrowers pay to lenders. To do so, we follow Berg et al. (2016) in comparing amendment and waiver fees to upfront fees, commitment fees, annual fees, and utilization fees.[13] Figure 6 presents histograms of the distributions of each of these different types of fees, conditional on observing them in the data. The figure shows that waiver fees, averaging 32 basis points, are of a similar magnitude to these other important fees, and they follow similar distributions. This descriptive evidence suggests that understanding the behavior of these new fees (and, thus, the actual cost of lender forbearance) is quantitatively important.

In combination with data on loan renegotiations from DealScan, our data on fees can also be used to validate the connection between our measure of enforcement (i.e., disclosures concerning material covenant violations) and real contracting outcomes. Thus, our first check on the validity of VIOLATION is to correlate it with propensities for fee payment and renegotiation. In our data, we find that the

[13]Since the distinction between waiver and amendment fees is often unclear from the text alone, we classify the fees we collect as waiver fees if the borrower discloses a contemporaneous violation, and as amendment fees otherwise.

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TABLE 11

Lender Forbearance and Enforcement Outcomes

Columns 1 and 3 of Table 11 present borrower-(loan)package-quarter level regression estimates of FEE, an indicator that equals 1 if the borrower discloses fee payment in an 8-K filing, and 0 otherwise, and AMENDMENT, an indicator that equals 1 if the borrower's loan is renegotiated, and 0 otherwise, on VIOLATION, an indicator that equals 1 if the borrower discloses a material covenant violation in an SEC filing, and 0 otherwise, and control variables for observations in which the borrower is in breach of at least 1 covenant threshold. Columns 2 and 4 of this table present fuzzy regression discontinuity design estimates of FEE and AMENDMENT, respectively, on VIOLATION. The relevant first-stage results for these specifications are presented in column 3 of Table 2. Heteroskedasticity-robust standard errors are clustered by borrower and presented in parentheses. *** denotes significance at the 1% level.

Dependent Variable:	FEE		AMENDMENT	
	OLS	Fuzzy RD	OLS	Fuzzy RD
	1	2	3	4
VIOLATION	2.188***	9.997***	6.618***	44.012***
	(0.373)	(1.519)	(1.092)	(6.267)
Slack control:				
Polynomial order	Linear	Linear	Linear	Linear
Bandwidth	Global	Global	Global	Global
Fixed effects:				
_Industry × year-quarter	Yes	Yes	Yes	Yes
$F^{\text{First Stage}}$	–	3,235.49	–	3,235.49
R^2	0.1310	–	0.0992	–
No. of obs.	99,573	99,573	99,573	99,573

propensity of firms paying a fee is 4.6 times higher if the firm has a contemporaneous violation. Further, the propensity of a firm renegotiating its loan is 2 times higher if the firm has a contemporaneous violation, despite the fact that renegotiations often take place outside of covenant breach (Denis and Wang (2014)). These 2 univariate comparisons suggest that our measure of enforcement is tightly linked to economically meaningful outcomes for borrowers.

To verify that this univariate relationship is not being driven by borrower quality, we also estimate the relationship between indicators that identify fee payment or renegotiations and VIOLATION. These tests allow us to control for borrower quality using polynomials of SLACK as well as restrictive fixed effects that net out time-varying economic conditions at the borrower industry level. Columns 1 and 3 of Table 11 present estimates of these tests for fee payments and renegotiations, respectively. In both cases, we find an economically large, positive relationship between VIOLATION and these enforcement outcomes.[14]

Because our threshold-based design identifies forbearance at the covenant threshold, we check whether the relationship between VIOLATION and these enforcement outcomes holds locally in this region. We do this using the following fuzzy regression discontinuity design:

$$\text{(4)}\quad \text{ENFORCEMENT_OUTCOME}_{it} = a + b_1 \widehat{\text{VIOLATION}}_{it} + g(\text{SLACK}_{it}) + e_{ijt}.$$

$$\text{(5)}\quad \text{VIOLATION}_{it} = a + b_1 \text{NEGATIVE_SLACK}_{it} + f(\text{SLACK}_{it}) + e_{ijt}.$$

Since the first stage of this specification is exactly the same as the one presented in equation (3), the identifying variation in the second stage for VIOLATION

[14] In the case of fees, we include both waiver and amendment fees as defined previously. This means that the increased incidence of fees we document is over and above the baseline likelihood of fee payment due to loan amendments, which can occur whether or not the loan is in breach.

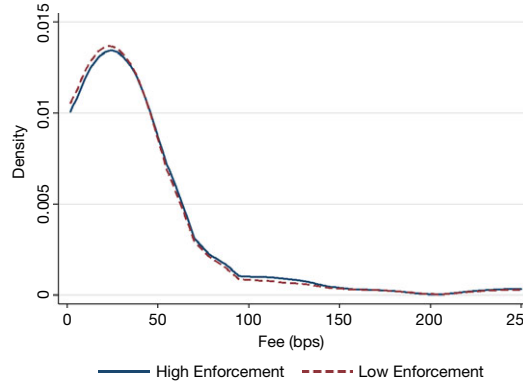
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FIGURE 7

Cross-Sectional Heterogeneity in Waiver Fees

Figure 7 presents kernel density plots of waiver fees (in basis points) for breaches with high enforcement characteristics (blue solid line) and low enforcement characteristics (red dashed line). Breaches with enforcement characteristics are identified by expanding the sample by *N*, where *N* is the number of characteristics, and the *n*th duplicate breach is sorted into the high or low enforcement group based on whether the *n*th characteristic of the breach scores high or low on enforcement (i.e., whether it exhibits higher or lower enforcement as estimated in Tables 5–10). The subsequent table presents the difference in mean waiver fees between breaches with high and low enforcement characteristics, where the *p*-value corresponds to a 2-sided difference-in-means test. ** denotes significance at the 5% level.

	High Enforcement	Low Enforcement	Difference
	1	2	3
Waiver fee	34.88	28.80	6.08**



comes from just around the covenant threshold. Columns 2 and 4 of Table 11 present second-stage estimates of equation (4) for fee payment and renegotiation, respectively. These estimates confirm that *Violation* is strongly associated with these real contracting outcomes at the threshold that determines whether lenders have control rights.

In Section IV, we showed how different characteristics of borrowers, loans, and lenders are associated with differences in enforcement; this can be thought of as the extensive margin of enforcement or forbearance. Using our data on fees, we can extend these findings with some preliminary evidence on the intensive margin. That is, we ask whether the same kinds of characteristics that predict a high probability of enforcement are also associated with stronger enforcement as measured by the level of fees. In Figure 7, we show that this is indeed the case. When we split loans into high- and low-enforcement subsamples, following the same procedure as in Section IV.E, we find that the mean waiver fee for the high-enforcement sample is statistically significantly greater than for the low-enforcement sample. We believe that this difference is broadly consistent with the theories described in Section IV, and it also provides corroborating evidence underscoring the importance of the determinants of forbearance we study.

VI. Conclusion

In this paper, we study the contractual enforcement of restrictive financial covenants. We find that lenders exercise significant ex post discretion. Breaching

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these covenants gives the lenders substantial power, including the right to accelerate the loan or extract benefits, in the form of fees or improved terms, from the borrower. However, our baseline finding is that lenders choose to enforce contractual breaches only 11% of the time. This result suggests that lender forbearance is an economically significant feature of loan contracting. We provide several novel findings concerning variation in this behavior over time as well as across borrowers and lenders, and we show how this novel contracting margin interacts with explicit contractual terms. Enforcement is more likely when credit conditions are otherwise tight and when coordination costs among lenders are high, but enforcement is less likely when lenders have strong reputations and when borrowers have better external financing options.

Appendix A. Variable Definitions

Appendix A defines the variables used in the analyses throughout this article.

VIOLATION: 1 for material violation that the borrower discloses in an SEC filing.

SLACK: Distance to covenant threshold divided by trailing volatility of the covenant variable. The minimum of these values is used for loans with multiple covenants.

FEE: 1 for waiver or amendment fee that the borrower discloses in an 8-K filing.

AMENDMENT: 1 if the amendment flag in DealScan indicates that the loan is amended.

NEGATIVE_SLACK: Indicator that equals 1 if SLACK < 0, and 0 otherwise.

STRICTNESS: Measure of the probability of technical default, as in Murfin (2012).

SPREAD: Weighted average spread in basis points.

AMOUNT: Loan package amount in millions of dollars.

MATURITY: Weighted average maturity in months.

SECURED: Indicator that equals 1 for collateral.

MULTIPLE_BREACHES: Indicator that equals 1 if the borrower is in breach of more than 1 financial covenant in the quarter.

PRIOR_VIOLATION: Indicator that equals 1 if the borrower previously disclosed a material covenant violation in the past year.

PRIOR_FORBEARANCE: Indicator that equals 1 if the borrower breached at least 1 covenant of the loan package in the previous year but did not disclose a corresponding material covenant violation.

CREDIT_TIGHTENING: Standardized net % of loan officers reporting a tightening of credit standards.

RECESSION: Indicator that equals 1 during an NBER recession, and 0 otherwise.

PORTFOLIO_NEGATIVE_SLACK: % of loans in the lead arranger's portfolio that are in breach of a covenant.

INDUSTRY_NEGATIVE_SLACK: % of loans in the borrower's industry that are in breach of a covenant.

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SYNDICATION: Indicator that equals 1 if the distribution method is syndication.

NUM_LENDERS: Index of syndicate size based on the number of lenders in the syndicate.

LENDER_HHI: Sum of squared loan shares among syndicate participants.

RETAINED_SHARE: Fraction of the loan retained by the lead arranger.

NUM_INSTITUTIONS: Number of institutional investors in the lending syndicate.

LENDERS_TO_PASS: The smallest number of lenders required to vote for a covenant waiver based on initial loan shares and contractual voting rules.

RELATIONSHIP: Indicator that equals 1 if the lead arranger has initiated at least 1 loan with the borrower previously.

MULTIPLE_LEADS: Indicator that equals 1 if the borrower has outstanding loans with at least 2 distinct lead arrangers simultaneously.

BOND_ACCESS: Indicator that equals 1 if the borrower has an S&P credit rating.

WHITED_WU: Standardized Whited–Wu index, for which higher values correspond to a higher cost of external financing.

SIZE: Standardized total assets of the borrower in millions of dollars.

INITIAL_SLACK: Minimum standardized distance to covenant thresholds across covenant types in the initial loan package.

INITIAL_STRICTNESS: Measure of initial contract strictness from Murfin (2012).

TOP_10: Indicator that equals 1 if the lead arranger is among the top 10 ranked underwriters by deal volume in the quarter.

ln(LEAGUE_RANK): Log of the lead arranger's rank by deal volume in the quarter.

Appendix B. Covenant Calculations

Appendix B provides formulas for relevant covenant calculations used in the analyses throughout this article. Rolling EBITDA, interest expense, interest paid, and principal paid are calculated using the sum of the firm's past 4 quarters.

Covenant Name	Calculation (Compustat codes)
Debt-to-EBITDA	(Dlcq + Dlttq)/Rolling EBITDA
Debt-to-Equity	(Dlcq + Dlttq)/Seqq
Debt-to-Tangible NW	(Dlcq + Dlttq)/(Atq – Intanq – Ltq)
Leverage	(Dlcq + Dlttq)/Atq
Current ratio	Actq/Lctq
Quick ratio	(Rectq + Cheq)/Lctq
Cash interest coverage	Rolling EBITDA/Rolling interest paid
Interest coverage	Rolling EBITDA/Rolling interest expense
Debt service coverage	Rolling EBITDA/(Rolling interest expense and principal payment)
Fixed charge coverage	Rolling EBITDA/(Rolling interest expense, principal payment, and rent payment)
Net worth	Atq – Ltq
Tangible net worth	Atq – Intanq – Ltq
EBITDA	Rolling EBITDA

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Appendix C. Covenant Enforcement Examples

Example #1:

Enservco Corp was in violation of its fixed charge coverage ratio as of the end of the third quarter of 2017 but was able to negotiate a waiver of the breach with its lender in exchange for a $20,000 fee.

From 10-Q filed Nov. 14, 2017:

> As of Sept. 30, 2017, we were in violation of a loan covenant under the New Credit Facility that requires our Fixed Charge Coverage Ratio (as defined in the 2017 Credit Agreement) ("FCCR") to be not less than 1.10 to 1.00 at the end of each month, with a build up beginning with Jan. 1, 2017. Our FCCR as of Sept. 30, 2017, was 0.62, calculated in accordance with the 2017 Credit Agreement, and constituted an Event of Default, as defined in the 2017 Credit Agreement. East West Bank may, at its election, declare all our obligations under the New Credit Facility immediately due and payable and cease advancing money or extending credit to us, among other remedies. We are currently in negotiations with East West Bank regarding a waiver of the testing of this covenant until Dec. 31, 2017 through an amendment to the 2017 Credit Agreement, which would remedy the covenant violation. However, as of Nov. 14, 2017, we had not finalized an amendment and we therefore classified borrowings under the New Credit Facility ($23,543,802) as a current liability in the accompanying condensed consolidated balance sheet as of Sept. 30, 2017, resulting in us having a significant working capital deficit of approximately $21.1 million. We cannot provide assurance that we will reach an agreement regarding the waiver, however, we believe it is probable that such an agreement will be reached. If East West Bank exercises its option to declare our borrowings under the 2017 Credit Agreement immediately due and payable, or cease advancing money or extending credit to us, our ability to continue as a going concern will be negatively affected.

Then, a week later (Nov. 21, 2017), Enservco filed an 8-K:

> On Nov. 20, 2017, Enservco Corporation (the "Company") entered into a First Amendment and Waiver (the "Amendment and Waiver") with respect to the Company's existing Loan and Security Agreement (the "2017 Credit Agreement"), dated Nov. 20, 2017, by and among the Company and East West Bank, A California Banking Corporation ("East West Bank").
>
> Pursuant to the Amendment and Waiver, East West Bank waived an event of default with respect to the Company's failure to satisfy the minimum fixed charge coverage ratio set forth in the 2017 Credit Agreement for the reporting period ended Sept. 30, 2017, and permitted the Company to forego testing of its fixed charge coverage ratio as of Oct. 31, 2017 and Nov. 30, 2017. In connection with the Amendment and Waiver, the Company agreed to pay East West Bank an amendment fee in the amount of $20,000.

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Example #2

Yuma Energy, Inc. was in violation of its maximum debt to an EBITDA covenant and secured a waiver from its lenders in exchange for a reduction of the borrowing base under the credit agreement, extra financial disclosures, and the reimbursement of some lender costs.

From 10-K filed Mar. 30, 2016:

> On Dec. 30, 2015, we entered into the Waiver, Borrowing Base Redetermination and Ninth Amendment (the "Amendment") to our Credit Agreement (the "credit agreement") with Société Générale (the "Bank") as administrative agent and issuing bank, and each of the lenders and guarantors party thereto. Pursuant to the Amendment, the borrowing base under the credit agreement was reduced from $35.0 million to $29.8 million and will automatically be reduced to $20.0 million on May 31, 2016 unless otherwise reduced by or to a different amount by the lenders under the credit agreement. The Amendment also provided a waiver of the financial covenant related to the maximum permitted ratio of funded debt to EBITDA for the fiscal quarter ended Sept. 30, 2015 and any failure to comply with that financial covenant and certain other financial covenants for the fiscal quarter ended Dec. 31, 2015.

From an 8-K filed Jan. 5, 2016, we can see the contractual language of the amendment, including the reduction in borrowing base described above, and an agreement by the borrower to provide extra financial disclosures to the lenders and reimburse the lenders for various fees.

> On (i) Thursday of each week (commencing Jan. 7, 2016), an update to the Borrower and its Subsidiaries' 13-week cash flow forecast delivered with respect to the immediately preceding week, including actual performance for the prior week and variance reports, and (ii) the last Business Day of each month (commencing Dec. 31, 2015), a report of the outstanding accounts payable of the Borrower and its Subsidiaries (including an aging report) as of the end of the immediately prior month, in each case, in reasonable detail and otherwise in form and substance acceptable to the Administrative Agent.
>
> The Administrative Agent shall have received from the Borrower (a) payment of all out-of-pocket fees and expenses (including reasonable attorneys' fees and expenses) incurred by the Administrative Agent in connection with the preparation, negotiation, and execution of this Waiver and Amendment and the other documents in connection herewith and (b) all fees due and payable under the Credit Agreement and under any separate fee agreement entered into by the parties pursuant to the Credit Agreement.

Supplementary Material

To view supplementary material for this article, please visit http://dx.doi.org/10.1017/S0022109020000836.

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